

2021 Beef Export Highlights



2021 beef and variety meat exports were record large at 1.440 million mt, up 15% year-over-year, valued at \$10.6 billion, up 38% or nearly \$3 billion from last year and up \$2.2 billion from the previous record in 2018.

\$2 Billion Markets for U.S. Beef and Variety Meat Exports

1. SOUTH KOREA
\$2.383 BILLION



2. JAPAN
\$2.376 BILLION



3. CHINA/HK
\$2.092 BILLION

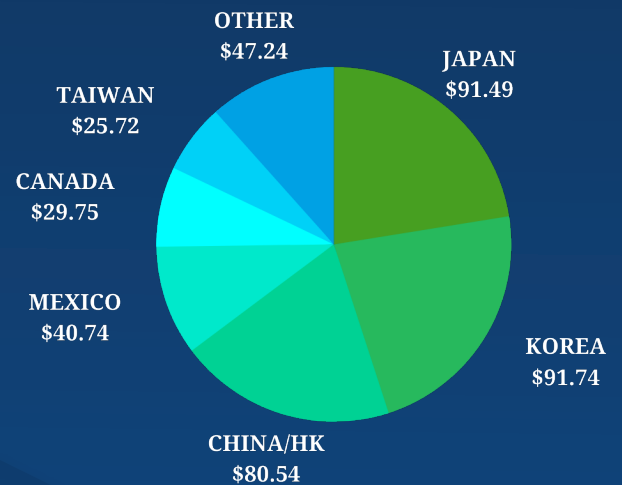


2021 exports accounted for 12.8% of muscle cut production and 15% when including variety meats.

Exports averaged 97 lbs. per fed head, a new high, reflecting a wider range of cuts being exported.

Beef Export Value per Head by Market

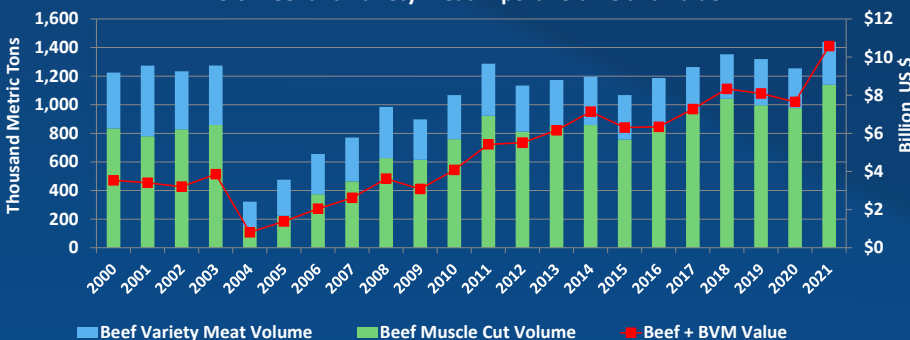
January - December 2021 value per head of fed cattle slaughtered = \$407.22, up 35%



The U.S. is the leading global exporter of chilled beef, and 2021 chilled beef exports were record large at 476,175 mt, up 11%, valued at \$4.69 billion, up 32%. Growth was driven by top Asian markets:

Market	2021 Export Volume	2021 Export Growth	2021 Market Share
Japan	152,940 mt	+9%	51.5%
South Korea	84,725 mt	+22%	66%
Taiwan	33,304 mt	+23%	81%

U.S. Beef and Variety Meat Export Volume and Value



The U.S. is the leading global exporter of beef variety meats. Export volume rebounded from a down year in 2020, increasing 8% to 300,297 mt in 2021, while value set a new record, topping \$1 billion for the first time at \$1.09 billion, up 24%.

Top U.S. Beef Variety Meat Export Markets

Mexico: Tripe and popular items for tacos, like Lips
Japan: Tongues
Egypt: Livers

South Africa: Livers and Kidneys
Peru: Livers
China/HK: Tripe



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